



### PANEL SIZE NORTH AMERICA & LATAM

	13,00
	B2C B2B
USA	1382k 331k
CANADA	244k 59k

	B2C	B2B
BRAZIL	205k	52k
MEXICO	130k	51k
ARGENTINA	98k	22k
COLOMBIA	75k	22k
OTHERS	18k	5k

# PANEL SIZE EUROPE

(I)	B2C	B2B
UNITED KINGDOM	720k	229k
GERMANY	177k	58k
FRANCE	170k	59k
ITALY	137k	50k
SPAIN	99k	38k
NETHERLANDS	86k	16k
IRELAND	81k	15k
RUSSIA	75k	22k
BELGIUM	73k	10k
DENMARK	72k	10k
SWEDEN	70k	13k
TURKEY	67k	15k
NORWAY	55k	13k
POLAND	42k	7k
CZECH REPUBLIC	39k	7k
AUSTRIA	39k	5k
SWITZERLAND	35k	6k
LUXEMBOURG	27k	7k
FINLAND	24k	7k
UKRAINE	20k	3k
OTHERS	16k	5k

# PANEL SIZE MIDDLE EAST & AFRICA

B2C	B2B
119k	39k
95k	13k
91k	36k
61k	6k
41k	14k
40k	6k
28k	5k
23k	3k
16k	3k
	119k 95k 91k 61k 41k 40k 28k 23k

# PANEL SIZE APAC

	B2C	B2B
INDIA	1586k	238k
CHINA	560k	121k
JAPAN	272k	85k
INDONESIA	160k	19k
AUSTRALIA	151k	28k
PHILIPPINES	<b>1</b> 49k	15k
VIETNAM	137k	19k
SINGAPORE	95k	23k
MALAYSIA	94k	17k
THAILAND	87k	15k
TAIWAN	85k	10k
HONG KONG	81k	15k
SOUTH KOREA	63k	19k
NEW ZEALAND	41k	11k
OTHERS	20k	3k
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#### QUALITY CONTROL



#### RECRUITMENT SOURCES

Websites and communities which recruit people giving poor responses consistently are blacklisted.



#### PROXY TRAFFIC AND ISPS

Monitoring and blocking all respondents who attempt to mask their digital identities.

#### PRE SURVEY TRAPS

Deploying pre-survey questionnaires to identify behaviors like overstating and understating responses from last survey.



#### IN ATTENTIVE BEHAVIOR

Monitoring respondents who exhibit unusual number of inattentive behavior like straight lining, selecting mutually exclusive responses, trick questions, not following instructions, selecting too many don't knows.

#### PROFILE INCONSISTENCY

Monitoring frequent and illogical changes in demographics of respondents.

#### SPEEDING

Completing surveys in less than 70% of average LOIs and speeding through questions which requires longer time to answer.

#### TRACKING GEO IP

Monitoring IPs to ensure that people are from country/location which has been captured during profiling and as answered in the survey.

## 

1085000+

**ITDMs** 

761000+

**BDMs** 

57000+

Others



## B2B PANEL SOURCING

Are you using A B2B PANEL which is a subset of a consumer panel by only referencing EMPLOYMENT STATUS?

Access MINDFORCE B2B PANEL which has been specially built for B2B RESEARCH and which is exclusively used for your B2B RESEARCH NEEDS.

## PAST CATI

Respondents participating in our B2B CATI studies and interested in joining our B2B panel.

#### BLUE CHIP SOURCES

Purchasing database from Loyalty programs, trade publications, alumni and other professional Associations B2B panel.

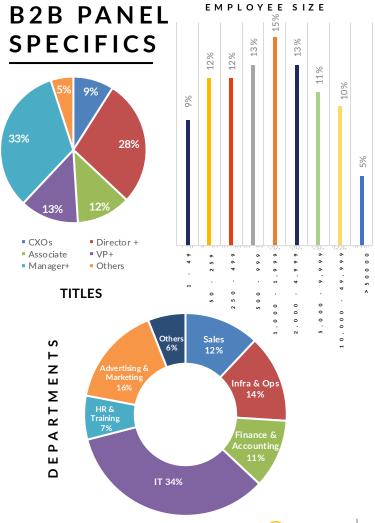
#### ONGOING TELEPHONIC RECRUITMENT

Recruiting respondents through phone using premium databases like D&B, LinkedIn, OneSource and Bloomberg.

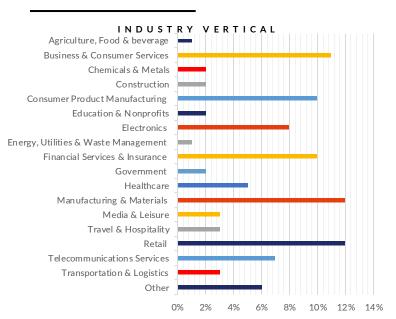
#### PARTNER NETWORK

Strategic partnership with Panel partners who have focus in their local countries.





## B2B PANEL SPECIFICS



#### NICHE "DECISION MAKER" TARGETING AVAILABLE IN VARIOUS ROLES

Application Development	Pro cu rement	eCommerce & eBusiness
Executive Management	R&D	Customer Experience
Vendor Management	Analytics and Data Science	Legal and Compliance
Quality and Testing	PR & Corporate Communications	Security and Risk Management
Corporate Planning, Strategy	Product Management &	Supply Chain, Distribution and

Engineering

Logistics

and Analysis

## 



#### **BASIC**

- •Age
- Gender
- •Ethnicity
- Country Of Birth
- Marital Status
- •Income
- •Education Level
- •Employment Status

#### **TECHNOLOGY**

- •Smartphone/Feature Phone
- •Mobile Service Provider
- Computer/Peripherals
- Tablet
- •HDTV/Smart TV/Other
- •Video Game Consoles
- Online Activities
- •Wearable Tech
- Home Internet
- •Smart Home Tech

#### **FINANCE**

- Financial Products
- Financial Institutions/Banks
- Loans & Investments
- •Online Payment Platforms
- •Insurances And Providers

#### HOUSEHOLD

- •Household Income
- Number Of People
- •Number Of Earning Members
- •Number Of Children
- •Type Of Residence
- •Own Home/Rent
- •Primary Language at Home
- •Pets
- •Household Appliances

#### LIFESTYLE

- •Business & Leisure Travel
- Restaurant/Bar/Coffee Shop Visits
- •Automobile Type & Ownership
- Pet Ownership
- •Beauty Products Purchases
- •Alcohol Purchases Brand and Consumption

#### **HEALTH**

- Medical Conditions
- Ailments
- Medications
- Medical Procedures
- Smoking
- •Number Of Alcoholic Drinks Per Week
- Allergies
- Healthcare Providers
- •Health Insurance



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